

NINETY-SEVENTH REPORT

*American Printing House  
for the Blind*

INCORPORATED

LOUISVILLE, KENTUCKY

For the Year Ending

June 30, 1965



NINETY-SEVENTH REPORT

of the

BOARD OF TRUSTEES

of the

**AMERICAN PRINTING HOUSE  
FOR THE BLIND**

INCORPORATED

Louisville, Kentucky

For the Year Ending June 30, 1965

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## SECRETARY'S PAGE

The Annual Meeting of the Board of Trustees of the American Printing House for the Blind convened at 12:30 p.m., October 19, 1965, at the Brown Hotel, Louisville, Kentucky, with the following members present:

### CORPORATE TRUSTEES

Mr. J. McFerran Barr, President, Louisville, Kentucky.  
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Mr. Jack W. Brady, Superintendent, West Virginia Schools for the Deaf and the Blind, Romney, West Virginia.  
Miss Gloria Calovini, Supervisor of Educational Materials Coordinating Unit for Visually Handicapped Children and Adults, Illinois State Department of Public Instruction, Springfield, Illinois.  
Mr. V. R. Carter, Superintendent, Oklahoma School for the Blind, Muskogee, Oklahoma.  
Mr. Clay Coble, Superintendent, Tennessee School for the Blind, Donelson, Tennessee.  
Mrs. Joanne M. Davidoff, Principal, Upsal Day School for Blind Children, Philadelphia, Pennsylvania.  
Mr. Kenneth L. Eaton, Consultant, Iowa State Department of Public Instruction, Des Moines, Iowa.  
Dr. Roger P. Elser, Director, Division of Special Education, West Virginia State Department of Education, Charleston, West Virginia.  
Mr. C. G. Fairchild, Assistant Commissioner for Vocational Rehabilitation and Special Education, Texas Education Agency, Austin, Texas.  
Mr. E. H. Gentry, President, Alabama Institute for the Deaf and Blind, Talladega, Alabama.  
Mr. Edward C. Grover, Administrator for Physically Handicapped, Ohio State Department of Education, Columbus, Ohio.  
Dr. W. A. Hack, Superintendent, South Dakota School for the Blind, Aberdeen, South Dakota.  
Mr. L. P. Howser, Superintendent, Kentucky School for the Blind, Louisville, Kentucky.  
Mr. Robert L. Huckins, Director, Division of Pupil Personnel Services, South Dakota State Department of Public Instruction, Pierre, South Dakota.  
Mr. Durward A. Hutchinson, Superintendent, Indiana School for the Blind, Indianapolis, Indiana.  
Mr. Frank Johns, Jr., Manager, Oak Hill School, Hartford, Connecticut.  
Dr. Mamie J. Jones, Coordinator, Services for Exceptional Children, Georgia State Department of Education, Atlanta, Georgia.  
Mr. William Lee Jones, Superintendent, Georgia Academy for the Blind, Macon, Georgia.

Miss Eunice L. Kenyon, Executive Director, Boston Center for Blind Children, Boston, Massachusetts.

Mr. Louis J. Kramer, Principal, Minnesota Braille and Sight Saving School, Faribault, Minnesota.

Miss Elinor Long, Supervisor for the Visually Handicapped, Pennsylvania State Department of Public Instruction, Harrisburg, Pennsylvania.

Mr. Guy J. Marchisio, Chief, Division of Children's Services, Connecticut State Board of Education and Services for the Blind, Hartford, Connecticut.

Mr. Maurice Olsen, Superintendent, Missouri School for the Blind, St. Louis, Missouri.

Mr. D. W. Olson, Jr., Principal, Overbrook School for the Blind, Philadelphia, Pennsylvania.

Mr. D. W. Overbeay, Superintendent, Ohio State School for the Blind, Columbus, Ohio.

Mr. R. E. Parmer, Principal, Kansas School for the Blind, Kansas City, Kansas.

Mr. Egbert N. Peeler, Superintendent, Governor Morehead School, Raleigh, North Carolina.

Mr. Daniel B. Peifer, Supervisor, Division of Special Education, Indiana State Department of Public Instruction, Indianapolis, Indiana.

Mrs. Walter S. Perry, Director of Education, Royer-Greaves School for the Blind, Paoli, Pennsylvania.

Mr. Jerry L. Regler, Superintendent, Nebraska School for the Visually Handicapped, Nebraska City, Nebraska.

Mr. Ettore G. Rosati, Supervisor, Education of the Blind, Rhode Island State Department of Education, Providence, Rhode Island.

Mr. Leland C. Sanborn, Superintendent, New York State School for the Blind, Batavia, New York.

Mr. Henry C. Seward, Assistant Director, Virginia Commission for the Visually Handicapped, Richmond, Virginia.

Mr. J. D. Sneed, Superintendent, New Mexico School for the Visually Handicapped, Alamogordo, New Mexico.

Mr. H. Smith Shumway, Director, Division of Deaf and Blind, Wyoming State Department of Education, Cheyenne, Wyoming.

Miss Josephine L. Taylor, Director of Educational Services, New Jersey Commission for the Blind, Newark, New Jersey.

Mr. R. Paul Thompson, Consultant, Programs for the Visually Handicapped, Utah State Department of Public Instruction, Ogden, Utah.

Dr. Robert H. Thompson, Superintendent, Michigan School for the Blind, Lansing, Michigan.

Mr. Edward W. Tillinghast, Superintendent, Arizona State School for the Deaf and Blind, Tucson, Arizona.

Mr. Maurice Tretakoff, Director, Hope School for Blind Multiple-Handicapped Children, Springfield, Illinois.

Mr. Armin G. Turechek, Superintendent, Colorado School for the Deaf and the Blind, Colorado Springs, Colorado.

Mr. Don L. Walker, Superintendent, Iowa Braille and Sight Saving School, Vinton, Iowa.

Dr. Edward J. Waterhouse, Director, Perkins School for the Blind, Watertown, Massachusetts.

Mr. Charles W. Watson, Chief, Bureau of Special Education, California State Department of Education, Sacramento, California.

Dr. Everett E. Wilcox, Superintendent, California School for the Blind, Berkeley, California.



Mr. Herbert J. Wolfe, Superintendent, Maryland School for the Blind, Baltimore, Maryland.

Mr. Charles C. Woodcock, Superintendent, Oregon School for the Blind, Salem, Oregon.

Mr. J. M. Woolly, Superintendent, Arkansas School for the Blind, Little Rock, Arkansas.

Following the luncheon, President J. McFerran Barr opened the meeting by extending a cordial welcome to all in attendance. He mentioned that we were missing some of our old friends, Bill Allen, of Texas; Josef Cauffman, Overbrook; Frank Andrews, Maryland; and John Lysen, Faribault, who retired last year, and some others who were not in attendance this year; but that it was nice to note that we probably have the largest number of Ex-Officio Trustees present this year as we have ever had at our Annual Meeting. He extended a special welcome to all new members of the Board of Trustees and expressed appreciation on behalf of the Board for their interest in assisting the Printing House in providing the best service possible to the blind children of this nation under the Act "To Promote the Education of the Blind."

After introducing the Corporate members of the Board of Trustees seated at the head table, Mr. Barr asked that each person present stand and announce his or her name and position held in the field of education of the blind.

The reports of the President, the Publications Committee, the Educational Research Committee, the Tangible Apparatus Committee, and the Vice-President and General Manager were read and, upon motions duly seconded and passed, were approved and ordered published in this Annual Report as listed on pages 7, 10, 14, 16 and 18, respectively.

Dr. Robert H. Thompson mentioned that John Lysen, Superintendent of the Minnesota Braille and Sight Saving School, paid a very nice tribute, at the Annual Meeting last year, to the superintendents of schools for the blind who were retiring from their positions and as Ex-Officio Trustees of the American Printing House for the Blind at the end of the school year, when in reality he was planning to retire at the end of June, 1965, and made a motion which was duly seconded and approved that the Secretary be instructed to write Mr. Lysen a letter expressing appreciation for his many years of service in the field of education and work for the blind, and wishing him continued good health and much happiness in his retirement.

Mr. D. W. Overbeay, Chairman of the Nominating Committee, placed in nomination the following Trustees, who were duly seconded and elected:

*Publications Committee:*

Mr. Charles W. Watson, Chairman — for 1 year  
Mr. Ettore G. Rosati — for 3 years (Exp. 1968) (To replace Mrs. Ferne K. Root, resigned)  
Mr. Herbert J. Wolfe — for 5 years (Exp. 1970)

*Educational Research Committee:*

Mr. Charles C. Woodcock, Chairman — for 1 year  
Mr. Edward C. Grover — for 5 years (Exp. 1970)

*Tangible Apparatus Committee*

Mr. Guy J. Marchisio, Chairman — for 1 year  
Mr. H. Smith Shumway — for 1 year (To replace Mrs. Dorothy D. Bryan, resigned)  
Mr. Maurice Olsen — for 5 years (Exp. 1970)

There being no further business, the meeting adjourned at 2:30 p.m.

Respectfully submitted,

FINIS E. DAVIS, *Secretary*



## REPORT OF THE PRESIDENT

October 19, 1965

Once again, it is my pleasure to welcome all of you to the Annual Meeting of the Board of Trustees of the Printing House. I am most gratified that so many of the Ex-officio Trustees are with us today, particularly since you represent more than a third of this class of Trustee. I should also like to give an especial welcome to our many new Trustees as it is my understanding there has been an unusual number of changes in positions in both the residential schools and in the State departments of education during the past year, plus the addition of five new schools receiving benefits under the Federal Act. We miss our old friends and mentors, but we welcome our new Trustees and express to them our assurance of help in any way we can serve. Please also accept our regrets that it was again necessary, for the second year in a row, to move up the date of the meeting, due to crowded hotel conditions in Louisville. We trust that this change in date has not inconvenienced you too much.

From the point of view of the Printing House, at least, the 1965 fiscal year was most successful. This was the second year of full production on a year-round basis with the objective that all textbooks adopted for August 15th delivery and all cataloged educational material be available for school opening. This was accomplished, as you may know, and resulted in a greatly expanded inventory of finished goods.

During the past two years, the value of the finished inventory has increased \$414,000 (roughly 63½ per cent) to a total of \$1,067,000. Of this amount:

\$400,000 represents Braille publications, and

\$510,000 represents large type textbooks.

The total value of materials supplied to all customers was more than \$2,500,000 of which \$840,000 represents materials supplied under quota.

It will be noted from the foregoing figures that our "quota" inventory is in excess of our total quota sales by some \$70,000, or an inventory turnover of less than one time a year. It is our hope that we have now reached a plateau and that it will be

possible for the Printing House to give the needed, prompt service to our blind school children.

Along the lines of increased service and greater physical facilities, you will be interested to know that the value of products supplied has increased from \$2,000,000 in 1962 to \$2,573,000 in 1965, just short of a 29 per cent gain. Most of this gain has come in 1964 and 1965 and has been made possible by the building expansion completed in the Spring of 1963. The expanded physical plant made possible the year-round production of quota items in anticipation of orders from the quota recipients.

The growth of sales in large type textbooks reflects the current ability of the Printing House to provide a much greater variety of all stock items than in former years. We supplied to our contract customers last year some \$1,473,000 worth of products of all kinds, in addition to the \$840,000 of quota products. This indicates that much of the service we can provide to those benefitting from Federal appropriations is due to the broad basis of operations of the Printing House as a printer for the entire field of work for the blind.

Last year, I indicated the possibility of providing additional space to give the Printing House adequate room for the required equipment and working space for an economical operation. Not only was this required for purposes of the Federal Act, but also to take care of other customers. Those of you who have taken a tour of our building this week are aware of the fact that we are well along with this addition.

Two years ago, we added nearly 40,000 feet for manufacturing and storage. We are now about to complete an additional 40,000, which brings the total floor space for the entire institution up to 173,000 feet. This will enable us to reduce our overtime work, which has been necessary for the past two years, and will greatly increase our efficiency. Hopefully, we will now have ample building facilities to meet needed expansion for a number of years to come. On the back end of our lot, on property which has heretofore been unused, we have provided off-street parking for all employees.

In closing, may I again thank all of the Ex-officio Trustees

for your interest in, and constructive helpfulness to, the Printing House, in providing complete services to blind students. To the staff, may I extend the sincere appreciation of the Board and myself for your always loyal and effective labors, and to Mr. Davis for his fine leadership and selfless labors in guiding the Printing House to a high level of accomplishment of usefulness to our blind friends.

Respectfully submitted,

J. MCFERRAN BARR, *President*

## REPORT OF PUBLICATIONS COMMITTEE

October 19, 1965

The annual fall meeting of the Publications Committee of the American Printing House convened at 9:00 a.m., October 16, in the Conference Room with the following present:

### PUBLICATIONS COMMITTEE

Donald W. Overbeay, Chairman  
Roger P. Elser  
J. D. Sneed  
Charles W. Watson

### APH STAFF MEMBERS

Finis E. Davis, Vice-President and General Manager  
Marjorie S. Hooper, Editor  
Carl W. Lappin, Textbook Consultant  
Mrs. Dorothy Bryan, Assistant Editor-Field Representative  
Ralph W. McCracken, Assistant Editor-Field Representative  
Jane T. Kent, Office Manager  
Hazel V. Maffet, Head of Magazine Circulation and Fund-raising  
Dr. Carson Y. Nolan, Director of Educational Research  
Virgil E. Zickel, Plant Manager

plus 15 to 20 guests.

The minutes of the meetings of October 17, 1964 and June 10, 1965 were approved.

The Committee noted with considerable pleasure and pride that the American Printing House had more than met its commitments for delivery prior to the opening of school. The American Printing House has been able to catch up with the production of large type and Braille for both reprints and new titles, so that for the first time parallel Braille and large type publications can now be offered to the field.

Vice-President and General Manager Davis called attention to the new building being erected as an addition to the manu-

facturing annex which will make possible more adequate production and storage capacity.

The Committee commended Mr. Davis and his staff and applauded the Board of Trustees for the tremendous progress which has been made since last October.

After considerable discussion of the problems relative to the production and distribution of magazines, the APH Staff was directed to continue producing *Weekly Readers 2-5*, *Senior Weekly Reader*, *Current Events*, *Our Times*, *Everyweek*, and *Current Science*.

The following publications were adopted:

*List I—Priority List, promised for delivery by August 15, 1966:*

APPLIED BUSINESS LAW; 9th Ed. Southwestern, 1966 (both Braille and large type)

AMERICA READS LITERATURE SERIES. Scott, Foresman. (Braille and large type)

WIDE WIDE WORLD OF LITERATURE, 1963. (VII)

ALL AROUND AMERICA IN LITERATURE, 1963. (VII)

OUTLOOKS THROUGH LITERATURE, 1964. (IX)

EXPLORING LIFE THROUGH LITERATURE, 1964. (X)

UNITED STATES IN LITERATURE, 1963. (XI)

ENGLAND IN LITERATURE, 1963. (XII)

OPEN HIGHWAYS SERIES: GRADES IV-VI. Scott, Foresman. (Braille and large type). (For slow learners):

Grade IV, 1965

Grade V, 1966

Grade VI, 1966

LIVING WORLD HISTORY. Scott, Foresman, 1964. (VIII). (Braille and large type).

BASIC READERS SERIES: PP-VI. Harper and Row, 1966. (Braille and large type).

(This series will take the place of the old ALICE AND JERRY SERIES, and will be available in ink-print in December, 1965).

PP-1—JANET AND MARK. (I).



PP-2—OUTDOORS AND IN. (I).

PP-3—CITY DAYS, CITY WAYS. (I).

PP-4—JUST FOR FUN. (I).

WORKBOOKS for above 4 preprimers. (I).

P—AROUND THE CORNER, with workbook. (I).

1—REAL AND MAKE BELIEVE, with workbook. (I).

2—ALL THROUGH THE YEAR, with workbook. (II).

3—FROM FARAWAY PLACES, with workbook. (III).

4—TRADE WINDS, with workbook. (IV).

5—CROSSROADS, with workbook. (V).

6—SEVEN SEAS, with workbook. (VI).

BOY'S SECOND BOOK OF RADIO AND ELECTRONICS. Scribner's (Large type only since Library of Congress is doing the Braille edition. Already have FIRST BOOK available in both Braille and large type.)

COMMUNITIES AND GOVERNMENT IN A CHANGING WORLD (Civics). Rand, 1966. (Braille and large type).

BOY SCOUT HANDBOOK; 7th ed. 1965. (Both Braille and large type; book already edited by AAIB Scouting Workshop; large type does not need editing).

THIS IS AMERICA'S STORY. Houghton, 1966 (ready in ink print November, 1965. (VIII). (both Braille and large type).

TIEGS-ADAMS SOCIAL STUDIES SERIES; GRADES VII and VIII. (Earlier books of series already available in both Braille and large type). (Both Braille and large type).

VII—YOUR WORLD AND MINE. Ginn, 1965. (VII).

VIII—YOUR COUNTRY AND THE WORLD. Ginn, 1966. (VIII).

PLAIN ENGLISH HANDBOOK. (McCormick-Mathers, 1966. (high school). (Both Braille and large type).

This is a total of 229 Braille volumes and pamphlets and 102 large type volumes.

An additional supplementary list comprising 259 Braille and 125 large type volumes and pamphlets was adopted for publication as production facilities permit.

We wish to point to the production of 9700 new music plates in Braille (approximately the equal of 65 regular Braille volumes) and that for the first time a public school music series for grades 3-6 was done in large print. It is hoped that permission may be secured, so more music may be produced in large print in the future. No new Braille music titles were adopted because of the large list of music selections previously recommended by the AAIB Music Workshop.

Several recommendations from the field were received at such a late date as to preclude formal consideration for adoption. The APH staff was directed, however, to examine these materials and made recommendations back to the committee.

The meeting adjourned at 2:30 p.m.

Respectfully submitted,

DONALD W. OVERBEAY, *Chairman*



## REPORT OF THE EDUCATIONAL RESEARCH COMMITTEE

October 19, 1965

The Committee was called to order at 1:30 p.m., October 17, 1965, to hear the report of the Director of the Department of Educational Research, Dr. Carson Y. Nolan, on work accomplished during Fiscal 1965. Members of the Committee present were Josephine L. Taylor, Charles Woodcock, and Robert H. Thompson, Chairman.

The Committee and the many interested visitors present received Dr. Nolan's report of the work of his department with interest and satisfaction. The Committee moved to accept the report and to commend the work of Dr. Nolan and his staff.

It was a matter of concern to the Committee that, because of limited staff and research personnel, new research projects have not been able to be undertaken and some work on projects under way has had to be curtailed. This curtailment is at a time when the whole movement in education is otherwise expanding. The Committee was further concerned that the splendid research project initiated by the Department in Individualized Modern Mathematics seems to have lost its momentum and is, at least momentarily, discontinued. Some twenty school systems have adopted the system advocated and justified by this initial research. It was the general consensus that this research needs completion through Level Three and that the development of taped teacher-training materials for Levels Two and Three were necessary to complete the research project in mathematics.

The cooperative arrangement worked out by the Department with George Peabody College to train four fellows in research at the Printing House holds long-range possibilities of relieving the present strain on research personnel and is to be commended.

It is recommended by the Educational Research Committee that:

1. The Board of Trustees of the American Printing House for the Blind give careful and continued attention to the expanding need

for educational research, with its immediate and long-range implications for increased research staff.

2. The research project in Individualized Mathematics be completed, including leadership in the matter of developing recorded materials for the in-service training of teachers to handle Levels Two and Three.

Respectfully submitted,

ROBERT H. THOMPSON, *Chairman*

## REPORT OF THE TANGIBLE APPARATUS COMMITTEE

October 19, 1965

The Committee on Tangible Apparatus held its regular meeting on Sunday, October 17, 1965, at the American Printing House for the Blind, beginning at 3:30 p.m., with the following members present:

Mr. Jerry L. Regler, Chairman

Miss Elinor H. Long

Mr. Guy J. Marchisio

Mr. Armin G. Turechek

A number of visitors were present who made worthy contributions to the meeting.

Mr. Virgil E. Zickel presented his report on the development and production of tangible apparatus during the year October 18, 1964, to October 17, 1965. During the past year a number of interesting new developments have taken place. The sale of tangible apparatus has continued to increase, with the actual rise over the 1964-65 period of 10 per cent.

During the past year the sales of Hall Braillewriters have increased from 49 to 84 machines.

The Lavender Braillewriter user reaction survey, conducted by the Educational Research Department, was completed early this year. The purpose of this survey was to determine how well the writer was achieving the objectives for which it was designed. This has resulted in several minor changes which should improve the operation of this machine.

Further development is now under way of the Krebs' binder and should result in a much improved binder.

During the year a plastic model spelling frame was developed. The new plastic model has several advantages over the older magnesium model.

The devices approved by the 1964 Committee have been placed in production and are now available from stock. These are:

- 12" Globe Stand
- Textured Globe Paint (for globes and maps)
- 12" Rule Clip
- Stokes Place Holder
- Audible Goal Locator

The audible goal locator has proved to be very popular, with the Printing House now in its third production run on this item.

Mr. James C. Burton reported on research and development of new devices. The following devices were approved for production:

1. Desk-size Reading Stand
2. Abacus Connector
3. Large Type Words for Spelling Frame
4. Envelopes for Braille letters
5. Sports Field Kit — The Kit consists of a Magnetic Board for Braille and Large Type readers.

On the following items the Committee recommended further development and evaluation.

1. The Dean Script Writing Board
2. Envelope Addressing Template
3. Braille Book Satchel
4. Spring-loaded Stylus

Due to the success of the fixed goal locator, it was suggested that we construct a portable battery-operated model.

Other suggestions from visitors consisted of:

1. Games
2. Supply Foam for the friction proofing of devices
3. A Thimble-type Stylus

The Committee wishes to again express its thanks to the Board, Mr. Finis E. Davis, Mr. Virgil Zickel and Mr. James C. Burton for their fine efforts.

Respectfully submitted,

JERRY L. REGLER, *Chairman*

## REPORT OF THE VICE-PRESIDENT AND GENERAL MANAGER

October 19, 1965

In presenting my Annual Report to the Board, may I add my own word of welcome to that of Mr. Barr. The growth in attendance of the Ex-officio Trustees at our Annual Meetings during recent years is most heartwarming to your local Board, as well as to our professional staff. Not only does it reflect the increasing level of interest of the Ex-officio Board in the administrative affairs of the Printing House as related to the Federal Act, but it provides the broadening influence, through personal interchange between the Ex-officio Board and our staff personnel, which so vitally affects the services which the Printing House can make available for the benefit of blind students. We look forward to the day when most of our Ex-officio Trustees will be with us annually.

Along this vein, I should like to report the success of our meeting in early June with State department of education Trustees, all 52 of whom (representing the fifty states, plus the District of Columbia and the Canal Zone) were invited for a special meeting. Some 30 of these people were present. The purpose of the conference was to provide an orientation workshop in the various facets of Printing House operation and services, as well as in the responsibilities of State department Ex-officio Trustees which in many ways are much more complicated than those of the residential school Trustees. This meeting was also based on recognition of the fact that State departments of education were not involved in the administration of the Federal Act "To Promote the Education of the Blind" until 1956, and were not represented on the Ex-officio Board until 1961. We felt, therefore, that they were due a quick "catch-up." From all comments to date, this was a most successful conference, and we hope it will bear fruit in the years to come in the way of broadened service for all our blind school children.

Mr. Barr has given you an over-all view of our expansion in production, deliveries, and increased finished-goods inven-



tories during the past year. I should like to enlarge to some extent on his report.

In so far as we can determine, we came within 99 per cent of making full deliveries by August 15 of all Braille, large type, and talking book *textbooks*, as well as educational aids, which were ordered by the deadline of June 1. Additionally, we have filled almost every other order of such materials received after the deadline. Quota shipments for the months of July and August amounted to \$352,000, plus approximately \$92,500 for September — a total of \$444,500 for the three-month period. These shipments included, not only new texts promised by August 15, but reprints of all educational materials in our printed catalogs. They also included many new textbooks promised for January, 1966, but which we were able to produce months earlier.

True, because of reasons beyond our control, such as the inability of some public schools as well as residential schools to be in compliance with Title VI of the Federal Civil Rights Act, orders were cancelled, or held in abeyance until such compliance can be accomplished, or funds other than from Federal sources were, or are, available to pay for the materials on an accounts-receivable basis. We appreciate that all of our Ex-officio Trustees have been very patient with us in securing the necessary statements of compliance. For the record, every State department of education is now in compliance in so far as their agencies are concerned, although not every individual school district within every state is. This means that where a State department cannot give us a blanket statement of compliance for every school system within its state, it is necessary that each page of each order carry a signed statement verifying such compliance by the individual school to which the order is directed shipped. There are also some six or seven residential schools which have not received approval by Washington as being in compliance. The quota allocations to these schools are being held in escrow until the schools meet the requirements, or until such time as we are advised by the Department that the money should be released for reallocation to all other quota recipients on a per capita basis.

We should particularly like to call attention to the fact that

during the past twelve months the Printing House has expanded its large type production to where it has completely caught up with the production of Braille textbooks on a parallel basis. This has meant closing about a year-and-a-half gap, not only for new materials, but also for reprints of items in our printed catalogs. The result, however, is that we are now carrying a finished-goods inventory of large type textbooks of approximately \$510,000 as against total yearly sales, both quota and other, of less than \$375,000. Perhaps you will understand our dilemma, when I point out that as of June 30 our total inventory of finished Braille books (both textbooks *and* all others) was \$381,000, as against our quota sales of \$360,000, with a total sales in the Braille department of nearly \$983,000. This points up rather graphically the need to find an acceptable method of publishing large type materials which can be produced in lower over-all quantities than the basic 200-copy editions necessary under current procedures and at present prices. The question is: Just how far can we go in reducing the quality of product (which does not include colored pictures asked by so many), and still provide an acceptable one on an economical basis? We do not like the prospect of reducing our standards, but we know that we cannot continue to add to our inventory of large type books in the face of insufficient sales to substantiate such an inventory, and a compromise must be made somewhere. We need your cooperation in solving this problem.

The need for a quick, less-expensive method of production is not confined to large type alone, as I am sure you all realize. It is just as great for Braille materials, if we are ever going to hope to give our Braille-using children and adults the same resources available to their sighted peers. For the past several years, we have been keeping you abreast of our success in embossing Braille plates through an IBM computer. During the 1965 fiscal year, more than 70 titles, comprising a little over 27,000 Braille pages, were embossed by this method. This on-line production has successfully demonstrated that not only the contractions and rules of usage of our official Braille literary code can be produced by computer Braille, but also at comparable costs and production time. We feel that a highly effective computer system to translate standard prose into Braille is now in operation in our plant. Additionally, during the past year, attention has been given to making changes in the original com-



puter program, including the daily updating of the stored dictionary as new words and problems are encountered. Other work included research in Braille dot-frequency as well as frequency of the occurrence of Braille signs. The Printing House has requested a three-year grant from the Federal Bureau of Education, which, if approved, will provide funds for the Printing House to do research looking to the translation of materials of a broad range of content and format, particularly technical. Perhaps, in the not too distant future, we can look forward to the possibility of doing technical materials such as scientific and mathematical texts on the computer. We are enthusiastic about the prospects.

One of the bright spots for all Ex-officio Trustees this year, I am sure, is the increase in the basic per capita allotment by a little more than \$5.00 for the current year, for a total appropriation for quota purposes of \$935,000, based on the 18,627 registrations of last January 4. We are very pleased that the Congress was willing to make this increase in quota appropriation. In spite of this, however, I must report that as of September 30, 9 residential schools and 3 State departments of education had already exhausted their full current year's allocation.

All of you will be happy to know that our Printing House catalogs are being revised at this time. Last spring, new 1965 Large Type and Tangible Apparatus Catalogs were issued, and new 1966 Braille and Talking Book catalogs are now in process of publication and will be issued to you shortly. Investigations are being made into finding some less expensive way of printing our catalogs, which will also make it possible to issue supplements in a more acceptable form for you as users.

During the past year we had the misfortune to lose both of our Assistant Editor-Field Representatives. Mr. Christopher G. Stapleton accepted the position of Consultant for the Blind with the Minnesota State Department of Education on March 1, and is now an Ex-officio Trustee of the Printing House. Mrs. Blanche W. Dougherty retired on June 30. We miss them both very much. In their places, we are happy to announce that we now have Mrs. Dorothy Bryan, who resigned her position as Consultant for the Blind and Partially Seeing, of the State Department of Public Instruction of Illinois, where she was also an Ex-officio

Trustee of the Printing House, and Mr. Ralph W. McCracken, who comes to us as a teacher from the Western Pennsylvania School for Blind Children. We are very much pleased to have them on our staff, and we recommend them to you for the services we know they can give.

In his report to you, Mr. Barr touched on the current building expansion now in process, which we expect will be ready for occupancy by January, 1966. Perhaps a word is in order to explain more fully the necessity of this addition to our facilities. While we are very proud of our ability during the past year to so greatly increase our production and services, these increases were achieved in spite of very difficult operational conditions, due primarily to lack of adequate manufacturing and storage space. Not only has it been necessary to work our employees on a regular over-time basis, thereby adding to the costs of our finished products, but also to store finished materials in every nook and corner of the institution, regardless of accessibility for easy handling of shipments. The new space will make possible an efficient reorganization of all our manufacturing operations, and at the same time provide adequate storage capacity for not only raw materials but finished stock.

In closing, may I extend my personal appreciation to Mr. Barr and the members of our local Board, and to all Ex-officio Trustees for their help and inspiration; and to our staff and employees, gratitude for their devotion to their work which makes for the success of the Printing House.

Respectfully submitted,

FINIS E. DAVIS

*Vice-President and General Manager*

# PRODUCTION RECORDS FOR THE FISCAL YEARS 1963-1965

	1962-63	1963-64	1964-65
<i>Press-Braille Publications:</i>			
Number of Plates Sterotyped .....	122,465	137,296	158,761
Number of Titles Embossed:			
Literary .....	297	365	450
Music .....		9	17
Magazines .....	684	696	697
Number of Pages Printed .....	65,946,304	68,527,331	65,137,960
Number of Volumes Bound:			
Sewed Binding .....	990	50	85
Limited Binding .....	111,440	131,536	159,113
Number of Pamphlets Published:			
Pressboard Covers .....	986	610	832
Jute Covers .....	25,235	47,959	47,440
Paper Covers .....	58,784	79,894	76,342
Number of Magazines Published .....	585,661	543,779	544,079
Number of Music Selections Published .....	5,738	4,333	1,420
Number of Alphabet Cards Printed .....	1,484,430	1,205,000	2,209,340
<i>Vacuum-Formed Braille Plate Publications:</i>			
Number of Plates Vacuum Formed .....	33,645	18,315	408
Number of Pages Printed .....	484,469	349,992	412,406
Number of Volumes Bound .....	5,822	4,358	4,485
<i>Large Print Books:</i>			
Number of Plates Made .....	11,853	18,174	25,542
Number of Titles Published .....	43	79	87
Number of Pages Printed .....	8,276,272	12,151,170	21,717,138
Number of Books Bound .....	23,073	41,124	54,680
Number of Pamphlets Bound .....	16,167	20,154	37,174
<i>Talking Books:</i>			
Number of Masters Recorded .....	3,445	3,235	3,565
Number of Books Recorded .....	220	185	133
Number of Magazines Recorded .....	151	232	231
Number of Records Pressed .....	1,045,505	1,268,884	1,472,744
Number of Albums Made (Limited) .....	1,267	1,474	1,192
Number of Talking Book Containers Made:			
Black Fibre .....	65,211	76,784	111,642
Number of Reproducers Made .....	160	139	260
Earphones .....	200	200	300
Real Tapes .....	1,364	1,314	3,392
<i>Tangible Apparatus Manufactured:</i>			
Maps (Dissected) .....	10	24	2
Map Easels .....	21	20	15
Globes 12" .....	198	394	100
Globes 36" .....	26	25	50
Globe Mileage Scales, 12" .....		30	50
Globe Mileage Scales, 30" .....		30	81
Map Plaques .....	175	476	
Storage Folders for U. S. Map Group .....	54	160	30
U. S. Map Groups:			
Plastic .....	96	226	80
Braille .....	245	500	
Large Type .....		2,835	850
U. S. Territorial Expansion .....			
Braille Atlases .....			3,101
Slates .....	7,151	7,978	9,481

	1962-63	1963-64	1964-65
<i>Tangible Apparatus Manufactured:</i>			
Styluses .....	28,962	7,346	20,662
Braille Erasers (Wooden) .....			1,050
Teflon Erasers .....	1,672		1,050
Perkins Brailers .....	564	368	472
New Hall Braillewriters and Cases .....	65	49	84
Lavender Writers .....	311	1,080	395
Spelling Frames and Words (sets) .....	411	188	
Constructo Sets .....	101		150
Cranmer Abacus .....		1,840	3,550
Graphic Aids to Mathematics .....		213	250
Mitchell Forms .....		150	
Braille Clock Faces .....	1,299		
A.P.H. Cubarithm Slates .....			
A.P.H. Braille Cubes (sets) .....	472	258	377
Brannan Cube Slates .....		504	
Brannan Braille Cubes (sets) .....	172	375	277
Taylor Arithmetic Slates .....	591		194
Texas Slates .....			261
Kine Mutiply Vizr .....	100		
Hoff Aids .....	15	16	20
Brown Slates .....	926	415	485
Beetz Notation Graphs .....			100
Script Writing Boards .....	101	730	1,100
Signature Guides .....		577	
L. T. Writing Paper (lbs.) .....	10,323	2,946	9,337
Bold Line Writing Paper (lbs.) .....	1,571	4,067	7,011
Pencil Writing Paper (Pads) .....	3,962	600	1,037
Ringed Notebooks .....	2,849	2,171	2,519
Fillers for Notebooks .....	2,628	5,352	3,053
Transcribing Paper (rms.) .....	3,962	5,997	5,395
Brown Braille Paper (pkgs.) .....			1,625
Perforated Braille Paper .....		256	645
Krebs' Binders .....		577	6,053
Brailon (19-hole) (pkgs.) .....			210
Brown Braille Paper (19-hole) (rms.) .....			20
Transcribing Paper (19-hole) (rms.) .....			245
Glue-down Rulers .....		570	
Plastic Rulers .....	753	1,356	1,039
Raised Line Checkbook .....		354	
Gore Reading Stands .....	148	100	158
Piano Racks for Sightsavers .....	24	55	25
Shafer Reading Stands .....	48	201	203
Master Cubes .....		196	415
Audible Goal Locaters .....			39
Swail Dot Inverter and Pad .....			500
Stokes Place Holders .....			206
A.P.H.-adapted Tape Recorders .....			221
Schott Mathematics Aids:			
Numberaid .....		272	681
Calculaid .....		216	427
Numberaid with Calculaid .....		125	75
Fractionaid (Braille) .....		34	
Fractionaid (Large Type) .....		16	30
Geometraid .....		54	
Measure Aid .....		54	
Protractor .....		54	
Plastislate (Large Type) .....		68	558

# STATEMENT OF CASH RECEIPTS AND DISBURSEMENTS

For the Fiscal Year Ended June 30, 1965

CASH BALANCE, JULY 1, 1964 .....	\$ 154,349.24
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## RECEIPTS

From U.S. Government "to provide for the education of the blind" .....	\$ 800,000.00	
From U.S. Government "to render advisory services" ..	75,000.00	
Products provided to other agencies .....	1,358,747.59	
Reader's Digest Fund contributions .....	400,795.29	
Unrestricted Gifts Fund contributions .....	77,917.79	
Newsweek Fund contributions .....	171,671.08	
Endowment Fund contributions .....	32,452.25	
Interest and dividends received .....	70,069.94	
Investments liquidated .....	182,944.94	
Sale of scrap and other income .....	13,780.37	3,183,379.25

TOTAL CASH AVAILABLE .....	\$3,337,728.49
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## DISBURSEMENTS

Salaries and wages .....	\$1,381,618.18	
Materials .....	772,328.17	
Manufacturing supplies .....	41,870.45	
General factory overhead expenses .....	96,255.87	
Shipping supplies and expense .....	30,784.70	
Research and experimental expense .....	14,175.23	
Fund raising, labor .....	45,619.03	
Fund raising, material and supplies .....	106,537.07	
Administrative and office expense .....	70,825.96	
Retirement Fund .....	67,000.00	
Payroll taxes .....	48,931.70	
IBM operation .....	24,540.49	
Cost of advisory services rendered .....	67,196.07	
Refund to U.S. Government of advisory services funds ..	7,803.93	
Investments purchased .....	280,204.76	
Factory and office equipment .....	55,347.18	
Building construction and alterations .....	8,411.94	
	\$3,119,450.73	
Less cash discounts taken .....	(9,242.42)	
Total Disbursements .....		3,110,208.31

CASH BALANCE, JUNE 30, 1965 .....	\$ 227,520.18
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## CONSISTING OF

General Fund .....	\$ 7,109.17	
Building Fund .....	23,355.61	
Endowment Fund .....	35,595.15	
Reader's Digest Fund .....	72,572.68	
Newsweek Talking Magazine Fund .....	34,782.29	
Unrestricted Gifts Fund .....	54,105.28	\$ 227,520.18



# AMERICAN PRINTING HOUSE FOR THE BLIND

## BALANCE SHEET

June 30, 1965

### GENERAL FUND

#### ASSETS

##### CURRENT ASSETS

Cash .....		\$	7,109.17	
Accounts Receivable .....			183,066.48	
Inventories				
Finished goods .....	\$1,067,290.93			
Work in process .....	173,957.96			
Materials .....	292,602.40		1,533,851.29	
Supplies .....			20,991.35	
Prepaid expense .....			3,927.80	
Total Current Assets .....				\$1,748,946.09

##### FIXED ASSETS

	<i>Cost</i>	<i>Accumulated Depreciation</i>	<i>Book Value</i>
Land .....	\$ 11,907.03	\$	\$ 11,907.03
Buildings .....	1,275,337.14	243,066.61	1,032,270.53
Machinery .....	632,476.59	380,070.94	252,405.65
Office equipment .....	95,726.78	78,664.40	17,062.38
Net Fixed Assets .....	<u>\$2,015,447.54</u>	<u>\$ 701,801.95</u>	<u>1,313,645.59</u>
TOTAL ASSETS			<u><u>\$3,062,591.68</u></u>

#### LIABILITIES AND NET WORTH

##### CURRENT LIABILITIES

Accounts payable .....	\$ 169,734.72	
Deposits by customers .....	36,932.27	
Accrued payroll .....	13,752.92	
Total Current Liabilities .....		\$ 220,419.91

##### NET WORTH

Capital investment .....	\$1,583,002.13	
Reserve for contingencies .....	1,259,169.64	
Total Net Worth .....		<u>2,842,171.77</u>

##### TOTAL LIABILITIES AND NET WORTH

\$3,062,591.68

## SPECIAL FUNDS

### ASSETS

#### BUILDING FUND

Cash .....	\$ 23,355.61	
Construction in process .....	4,115.97	\$ 27,471.58

#### ENDOWMENT FUND

Cash .....	\$ 35,595.15	
Investments .....	1,076,206.18	1,111,801.33

#### UNRESTRICTED GIFTS FUND

Cash .....	\$ 54,105.28	
Investments .....	77,368.04	131,473.32

#### READER'S DIGEST FUND FOR THE BLIND

Cash .....	\$ 72,572.68	
Investments .....	499,368.13	571,940.81

#### NEWSWEEK TALKING MAGAZINE FUND FOR THE BLIND

Cash .....	\$ 34,782.29	
Investments .....	14,868.75	
Accounts receivable .....	10,000.00	59,651.04
TOTAL ASSETS		<u>\$1,902,338.08</u>

### LIABILITIES AND PRINCIPALS

#### BUILDING FUND

Principal balance .....	\$ 27,471.58
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#### ENDOWMENT FUND

Principal balance .....	\$ 969,179.58	
Income balance .....	142,621.75	1,111,801.33

#### UNRESTRICTED GIFTS FUND

Principal balance .....	131,473.32
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#### READER'S DIGEST FUND FOR THE BLIND

Principal		
Editions .....	\$ 201,552.61	
Extensions .....	363,388.20	
Endowment .....	7,000.00	571,940.81

#### NEWSWEEK TALKING MAGAZINE FUND FOR THE BLIND

Principal balance .....	59,651.04	
TOTAL LIABILITIES AND PRINCIPALS		<u>\$1,902,338.08</u>



# DISBURSEMENTS

## UNITED STATES GOVERNMENT ACCOUNT

July 1, 1964-June 30, 1965

*Expenditures for Manufacturing — Labor and Materials:*

Services .....	\$531,247.73	
Stereograph Metal .....	7,724.36	
Vacuum-form Plastic .....	2,445.00	
Large Type Film and Plates .....	29,675.76	
Printing and Binding Materials .....	141,331.58	
Printing and Binding Supplies .....	2,898.61	
Tangible Apparatus Materials .....	84,676.96	
		<hr/>
		\$800,000.00

*Expenditures for Advisory Services:*

Salaries and Related Costs .....	\$ 47,213.06	
Staff Travel .....	10,895.23	
Committee Travel and Expense .....	2,444.82	
Consultants (Travel and Expense) .....	6,642.96	
		<hr/>
		67,196.07
		<hr/>
		\$867,196.07

October 2, 1965

American Printing House for the Blind, Inc.  
Louisville, Kentucky

Gentlemen:

We have examined the balance sheet of the American Printing House for the Blind, Inc. as of June 30, 1965, and the cash receipts and disbursements for the fiscal year then ended. Our examination was made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet and statement of cash receipts and disbursements present fairly the financial position of the American Printing House for the Blind, Inc. as of June 30, 1965, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year, and the cash receipts and disbursements for the year then ended.

Respectfully submitted,

COTTON AND ALLEN

Certified Public Accountants

# LIST OF THE PUBLIC INSTITUTIONS

## for the

## EDUCATION OF THE BLIND IN THE

## UNITED STATES

The number of pupils, and the amount of quota of each for the year ending June 30, 1965, according to the law of Congress approved March 3, 1879; June 25, 1906; August 4, 1919; December 22, 1927; August 23, 1937; May 22, 1952; August 2, 1956; and September 22, 1961, entitled "An Act to Promote the Education of the Blind:"

	January 1964 No. of Pupils	Amount of Quota for the Year Ending June 30, 1965
Alabama Institute for the Deaf and Blind Talladega, Alabama .....	286	\$12,645.78
Alabama State Department of Education Montgomery, Alabama .....	43	1,901.29
Alaska State Department of Education Juneau, Alaska .....	2	88.43
Arizona State School for the Deaf and Blind Tucson, Arizona .....	85	3,758.36
Arizona State Department of Education c/o Arizona State School for the Deaf and the Blind Tucson, Arizona .....	71	3,139.34
Arkansas Enterprises for the Blind Little Rock, Arkansas .....	25	1,105.40
Arkansas School for the Blind Little Rock, Arkansas .....	149	6,588.18
Arkansas State Department of Education c/o Arkansas School for the Blind Little Rock, Arkansas .....	12	530.59
California School for the Blind Berkeley, California .....	160	7,074.56
California State Department of Education Sacramento, California .....	1,609	71,143.54
Colorado School for the Deaf and the Blind Colorado Springs, Colorado .....	76	3,360.42
Colorado State Department of Education Denver, Colorado .....	140	6,190.24
Oak Hill School Hartford, Connecticut .....	136	6,013.38
Mansfield State Training School and Hospital Mansfield Depot, Connecticut .....	7	309.51
Connecticut State Board of Education and Services for the Blind Hartford, Connecticut .....	246	10,877.13
Delaware Commission for the Blind Wilmington, Delaware .....	9	397.94
Delaware State Department of Public Instruction Dover, Delaware .....	45	1,989.72

	January 1964 No. of Pupils	Amount of Quota for the Year Ending June 30, 1965
Florida School for the Deaf and the Blind St. Augustine, Florida .....	209	9,241.14
Florida State Department of Education Tallahassee, Florida .....	314	13,883.82
Georgia Academy for the Blind Macon, Georgia .....	187	8,268.39
Georgia State Department of Education Atlanta, Georgia .....	244	10,788.70
Diamond Head School Honolulu, Hawaii .....	28	1,238.05
Hawaii State Department of Education Honolulu, Hawaii .....	49	2,166.58
Idaho State School for the Deaf and the Blind Gooding, Idaho .....	18	795.89
Idaho State Department of Education c/o Idaho State School for the Deaf and the Blind Gooding, Idaho .....	9	397.94
The Hope School Springfield, Illinois .....	2	88.43
Illinois Braille and Sight-Saving School Jacksonville, Illinois .....	195	8,622.12
Illinois Visually Handicapped Institute Chicago, Illinois .....	38	1,680.21
Illinois State Department of Public Instruction Springfield, Illinois .....	554	24,495.66
Indiana School for the Blind Indianapolis, Indiana .....	216	9,550.66
Muscatatuck State School Butler, Indiana .....	0	.00
Indiana State Department of Public Instruction Indianapolis, Indiana .....	140	6,190.24
Iowa Braille and Sight Saving School Vinton, Iowa .....	131	5,792.30
Iowa Commission for the Blind Des Moines, Iowa .....	20	884.32
Woodward State Hospital-School Woodward, Iowa .....	7	309.51
Iowa State Department of Public Instruction Des Moines, Iowa .....	101	4,465.82
Kansas School for the Blind Kansas City, Kansas .....	139	6,146.02
Kansas Rehabilitation Center for the Adult Blind Topeka, Kansas .....	15	663.24
Kansas State Department of Public Instruction Topeka, Kansas .....	193	8,533.69
Kentucky School for the Blind Louisville, Kentucky .....	139	6,146.02
Kentucky State Department of Education Frankfort, Kentucky .....	73	3,227.77

	January 1964 No. of Pupils	Amount of Quota for the Year Ending June 30, 1965
Frankfort State Hospital and School Frankfort, Kentucky .....	15	663.24
Louisiana State School for the Blind Baton Rouge, Louisiana .....	106	4,686.90
Louisiana State School for Blind Negroes Baton Rouge, Louisiana .....	84	3,714.14
Pinecrest State School Pineville, Louisiana .....	11	486.38
Louisiana State Department of Education Baton Rouge, Louisiana .....	118	5,217.49
Pineland Hospital and Training Center Pownal, Maine .....	10	442.16
Maine State Department of Public Instruction Augusta, Maine .....	63	2,785.61
Maryland School for the Blind Baltimore, Maryland .....	258	11,407.73
Maryland State Department of Education Baltimore, Maryland .....	151	6,676.62
Perkins School for the Blind Watertown, Massachusetts .....	284	12,557.34
Walter E. Fernald State School Waverly, Massachusetts .....	17	751.67
Massachusetts State Department of Education Boston, Massachusetts .....	325	14,370.20
Michigan School for the Blind Lansing, Michigan .....	234	10,346.54
Michigan Industries for the Blind Saginaw, Michigan .....	3	132.65
Michigan State Department of Public Instruction Lansing, Michigan .....	474	20,958.38
Minnesota Braille and Sight Saving School Faribault, Minnesota .....	81	3,581.50
Minnesota State Department of Education St. Paul, Minnesota .....	229	10,125.46
Mississippi School for the Blind Jackson, Mississippi .....	176	7,782.01
Mississippi State Department of Education Jackson, Mississippi .....	15	663.24
Missouri School for the Blind St. Louis, Missouri .....	173	7,649.37
Missouri State Department of Education c/o Missouri School for the Blind St. Louis, Missouri .....	99	4,377.38
Montana School for Deaf and Blind Great Falls, Montana .....	33	1,459.13
Montana State Department of Public Instruction Helena, Montana .....	25	1,105.40
Nebraska School for the Visually Handicapped Nebraska City, Nebraska .....	70	3,095.12

	January 1961 No. of Pupils	for the Year Ending June 30, 1965 Amount of Quota
Nebraska State Department of Education		
Lincoln, Nebraska .....	37	1,635.99
Nevada State Department of Education		
Carson City, Nevada .....	42	1,857.07
Crotched Montain Rehabilitation Center		
Greenfield, New Hampshire .....	7	309.51
New Hampshire State Department of Education		
Concord, New Hampshire .....	64	2,829.82
New Jersey Commission for the Blind		
Newark, New Jersey .....	658	29,094.13
New Jersey State Department of Education		
Trenton, New Jersey .....	108	4,775.33
New Mexico School for the Visually Handicapped		
Alamogordo, New Mexico .....	101	4,465.82
New Mexico State Department of Education		
c/o New Mexico School for the Visually Handicapped		
Alamogordo, New Mexico .....	15	663.24
New York Institute for the Education of the Blind		
New York, New York .....	137	6,057.59
New York State School for the Blind		
Batavia, New York .....	186	8,224.18
Lavelle School for the Blind		
New York, New York .....	216	9,550.66
New York State Department of Education		
Albany, New York .....	1,228	54,297.24
North Carolina School for the Blind and Deaf		
Raleigh, North Carolina .....	367	16,227.27
North Carolina State Commission for the Blind		
Raleigh, North Carolina .....	38	1,680.21
North Carolina State Department of Public Instruction		
Raleigh, North Carolina .....	118	5,217.49
North Dakota School for the Blind		
Grand Forks, North Dakota .....	33	1,459.13
North Dakota State Department of Public Instruction		
Bismarck, North Dakota .....	7	309.51
Ohio State School for the Blind		
Columbus, Ohio .....	194	8,577.90
Ohio State Department of Education		
Columbus, Ohio .....	641	28,342.45
Oklahoma School for the Blind		
Muskogee, Oklahoma .....	103	4,554.25
Oklahoma Department of Public Instruction		
Oklahoma City, Oklahoma .....	41	1,812.86
Oregon State School for the Blind		
Salem, Oregon .....	105	4,642.68
Oregon State Department of Education		
Salem, Oregon .....	161	7,118.78
Overbrook School for the Blind		
Philadelphia, Pennsylvania .....	301	13,309.01



	January 1964 No. of Pupils	Amount of Quota for the Year Ending June 30, 1965
Western Pennsylvania School for Blind Children		
Pittsburgh, Pennsylvania .....	201	8,887.42
Royer-Greaves School for Blind		
Paoli, Pennsylvania .....	65	2,874.04
Upsal Day School		
Philadelphia, Pennsylvania .....	17	751.67
Pennsylvania State Department of Public Instruction		
Harrisburg, Pennsylvania .....	731	32,321.89
Rhode Island State Department of Education		
Providence, Rhode Island .....	100	4,421.60
South Carolina School for the Deaf and the Blind		
Spartanburg, South Carolina .....	131	5,792.30
South Carolina State Department of Education		
Columbia, South Carolina .....	88	3,891.01
South Dakota School for the Blind		
Aberdeen, South Dakota .....	46	2,033.94
South Dakota State Department of Public Instruction		
Pierre, South Dakota .....	9	397.94
Tennessee School for the Blind		
Nashville, Tennessee .....	182	8,047.31
Tennessee State Department of Education		
Nashville, Tennessee .....	143	6,322.89
Texas School for the Blind		
Austin, Texas .....	215	9,506.44
Texas Blind, Deaf and Orphan School		
Austin, Texas .....	55	2,431.88
Moody State School for Cerebral Palsied Children		
Galveston, Texas .....	2	88.43
Texas Education Agency		
Austin, Texas .....	419	18,526.50
Utah Schools for the Deaf and the Blind		
Ogden, Utah .....	65	2,874.04
Utah State Department of Public Instruction		
Salt Lake City, Utah .....	27	1,193.83
Vermont State Department of Education		
Montpelier, Vermont .....	20	884.32
Virginia School for the Deaf and the Blind		
Staunton, Virginia .....	159	7,030.34
Virginia State School		
Hampton, Virginia .....	71	3,139.34
Virginia Commission for the Visually Handicapped		
Richmond, Virginia .....	19	840.10
Virginia State Board of Education		
Richmond, Virginia .....	204	9,020.06
Washington State School for the Blind		
Vancouver, Washington .....	105	4,642.68
Washington State Department of Public Instruction		
Olympia, Washington .....	198	8,754.77



	January 1964 No. of Pupils	Amount of Quota for the Year Ending June 30, 1965
West Virginia Schools for the Deaf and the Blind Romney, West Virginia .....	129	5,703.86
West Virginia State Department of Education Charleston, West Virginia .....	137	6,057.59
Wisconsin School for the Visually Handicapped Janesville, Wisconsin .....	158	6,986.13
Wisconsin State Department of Public Instruction Madison, Wisconsin .....	143	6,322.88
Wyoming State Department of Education Cheyenne, Wyoming .....	36	1,591.77
Pilot School for Blind Children, Inc. Washington, D. C. ....	10	442.15
District of Columbia Public Schools Washington, D. C. ....	31	1,370.69
Instituto Loaiza Cordero para Ninos Ciegos Santurce, Puerto Rico .....	92	4,067.87
Canal Zone Division of Schools Balboa Heights, Canal Zone .....	1	44.21
	<hr/> 18,093	<hr/> \$800,000.00





